

# Lakeside Village

S H O P P E S

## OUTPARCEL TO PUBLIX | BRAND NEW CONSTRUCTION

7790 WINTER GARDEN VINELAND ROAD, WINDERMERE, FL 34786





## Lakeside Village

### **EXCLUSIVELY MARKETED BY**

#### BRITT RAYMOND | FIRST VICE PRESIDENT SRS NATIONAL NET LEASE GROUP

366 Madison Avenue, 5th Floor | New York, NY 10017 DL: 929.229.2614 | M: 704.517.4712 Britt.Raymond@srsre.com | NY License No. 10401234463

### KYLE FANT | SENIOR ASSOCIATE SRS NATIONAL NET LEASE GROUP

366 Madison Avenue, 5th Floor | New York, NY 10017 DL: 929.229.2613 | M: 973.632.1386 Kyle.Fant@srsre.com | NY License No. 10401281546

Broker of Record: John Artope - FL License No. BK31//261/





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## **INVESTMENT SUMMARY**

SRS National Net Lease Group is pleased to offer the opportunity to acquire the fee simple interest in Lakeside Village Center, a newly constructed, 9,012 SF retail center located in Windermere, FL (Orlando MSA). The subject property features a strong tenant lineup of Mattress 1 One, Lee Nails, Supercuts, T-Mobile, and GNC, all who have signed brand new 10-year leases, demonstrating their commitment to the site. All leases feature rental increases throughout their respective terms and option periods, which generates NOI growth and hedges against inflation. All tenants are on NNN leases, limiting expense leakage for a new investor.

Lakeside Village Center is strategically situated at the signalized, hard corner intersection of Lakeside Village Lane and Winter Garden Vineland Road with 31,600 vehicles passing by daily. The subject property is positioned as an outparcel to a Publix anchored center and benefits from increased consumer draw provided by the grocer. Other tenants within the center include McDonald's, Chase, Anytime Fitness, and more, providing excellent tenant synergy and promoting crossover shopping within the center. Additionally, there is a medical-retail development just south of the subject site, which will further increase consumer draw for the immediate trade area.

The site is located 3 miles north from Walt Disney World with Magical Kingdom, Hollywood Studios, the Animal Kingdom Theme Park and more. Walt Disney World hosts more than 52 million annual visitors and is the most visited vacation resort in the world. Lakeside Village is poised to benefit from consumers who are traveling south to Disney World. An affluent population of nearly 83,000 with average household income of \$121,800 supports the 5-mile trade area.



## OFFERING HIGHLIGHTS

### **OFFERING**

| PRICING:              | \$5,587,000  |
|-----------------------|--|
| NET OPERATING INCOME: | \$321,248  |
| CAP RATE:             | 5.75%  |
| LEASE TYPES:          | NNN  |
| TENANTS:              | Mattress 1 One, Lee Nails, Supercuts,<br>T-Mobile, and GNC |

### **PROPERTY SPECIFICATIONS**

| RENTABLE AREA:    | 9,012 SF  |
|-------------------|---|
| LAND AREA:        | 0.82 Acres  |
| PROPERTY ADDRESS: | 7790 Winter Garden Vineland Road,<br>Windermere, FL 34786 |
| YEAR BUILT:       | 2018  |
| PARCEL NUMBER:    | 27-23-36-5450-02-000                                      |
| OWNERSHIP:        | Fee Simple (Land and Building)                            |



## **INVESTMENT HIGHLIGHTS**

#### BRAND NEW 10-YEAR LEASES | STRONG TENANT LINEUP | 2018 CONSTRUCTION

- Built in 2018 with state of the art construction
- All tenants are on brand new 10-year leases, demonstrating their commitment to the site
- Rental increases generates NOI growth and hedges against inflation

#### SIGNALIZED HARD CORNER INTERSECTION | EXCELLENT VISIBILITY & ACCESS

- Situated near the signalized hard corner intersection of Lakeside Village Lane and Winter Garden Vineland Road with 31,600 vehicles passing by daily
- Excellent access and visibility from the main thoroughfare

#### NNN LEASES | LIMITED LANDLORD RESPONSIBILITIES | FEE SIMPLE

- Tenants reimburse for CAM, insurance and taxes
- Minimizes expense leakage for a new investor

#### RAPID GROWTH TRADE AREA | 32,000 HOMES UNDER DEVELOPMENT

- 32,000 homes under development in a 5-mile radius
- 21% projected population growth over the next 5 years in a 3-mile radius
- New elementary school less than one mile away

#### AFFLUENT POPULATION IN 5-MILE TRADE AREA

- Nearly 83,000 residents and 32,000 employees support the trade area
- Affluent population with an average household income of \$121,800

#### WALKING DISTANCE FROM TWO APARTMENT COMPLEXES | 583 UNITS

- Lakeside Village is across from Post Lakeside Apartments (304 Units) and Colonial Grand At Windermere (279 Units)
- Total of 583 units within walking distance, providing a stable consumer base for the subject property

#### OUTPARCEL TO PUBLIX | FUTURE MEDICAL AND RETAIL DEVELOPMENT

- As an outparcel to Publix, Lakeside Village benefits from the increased consumer provided by the grocer
- Other tenants within the center include McDonald's, Chase, Anytime Fitness, and more
- A 70,000 SF retail center is currently under construction just north of the subject property and will feature nationall/credit tenants such as AT&T, Wendy's, Dunkin' Donuts, and more
- A medical-retail center is currently under construction just south of Lakeside Village, which will further increase consumer draw for the immediate trade area
- · Excellent tenant synergy with crossover traffic

#### 3 MILES FROM DISNEY WORLD | 52+ MILLION ANNUAL VISITORS

- Disney World is located south of the subject site with Epcot, Hollywood Studios, Animal Kingdom Theme Park, and more attractions
- Average annual attendance to the resort is over 52 million people per year
- Walt Disney World is the most visited vacation resort in the world with over 1.3 billion total visitors since the popular attractions first opened
- Greatly increases consumer draw to the area and promotes crossover shopping





## PROPERTY OVERVIEW





Winter Garden Vineland Road: 1 Access Point Lakeside Village Lane: 1 Access Point



Winter Garden Vineland Road: 31,600 Silverlake Park Drive: 13,200



There is approximately 9,012 SF of existing building area.



There are approximately 50 parking spaces on the owned parcel. The parking ratio is approximately 5.55 stalls per 1,000 SF of leasable area.



201



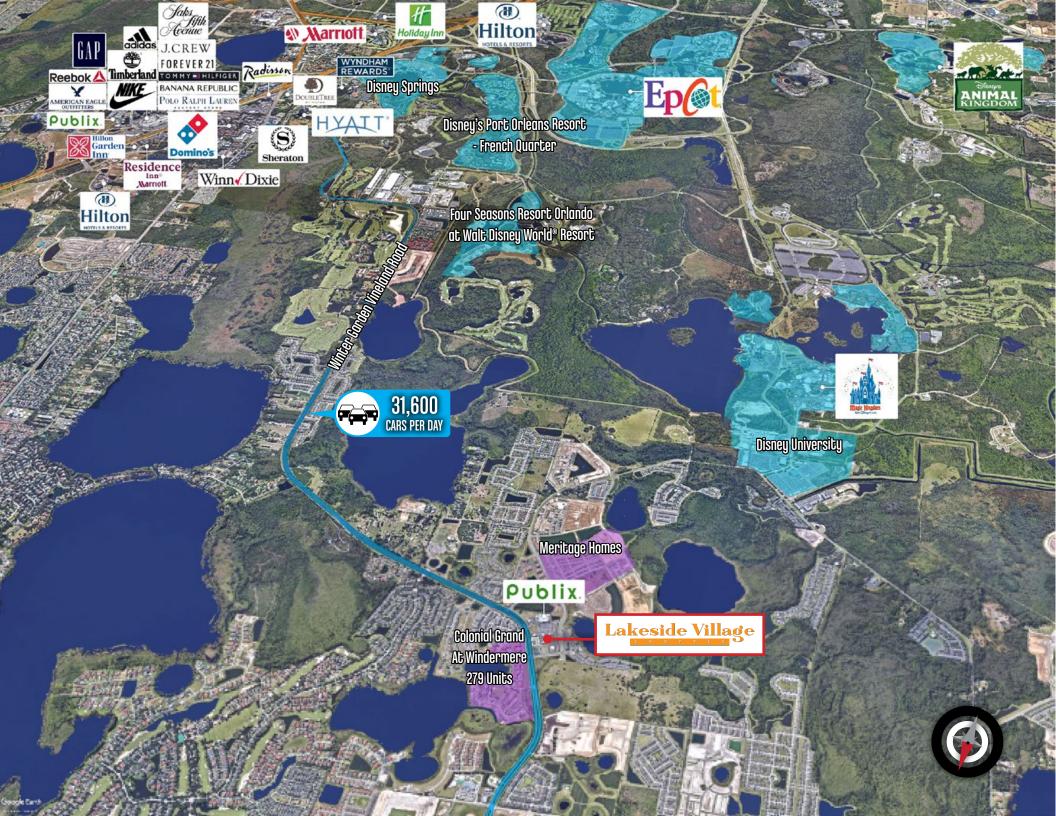
Parcel Number: 27-23-36-5450-02-000 Acres: 0.82 Square Feet: 35,719 SF



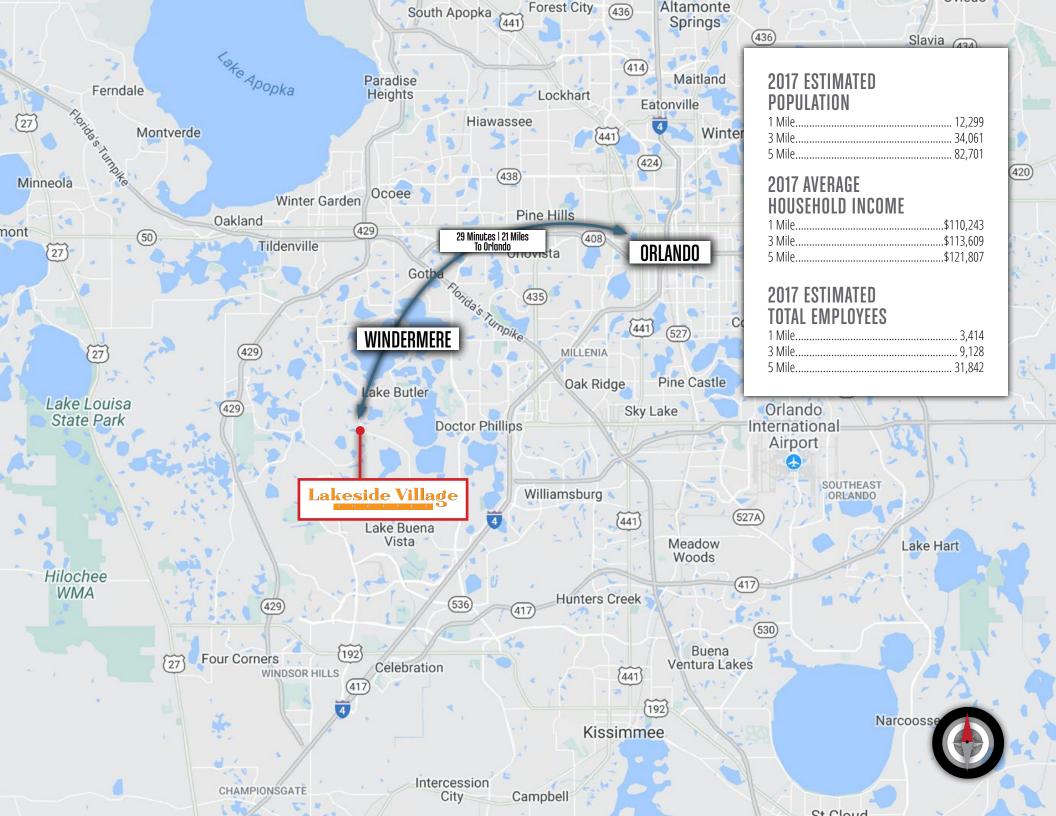
70NING

Commercial









### **AREA OVERVIEW**

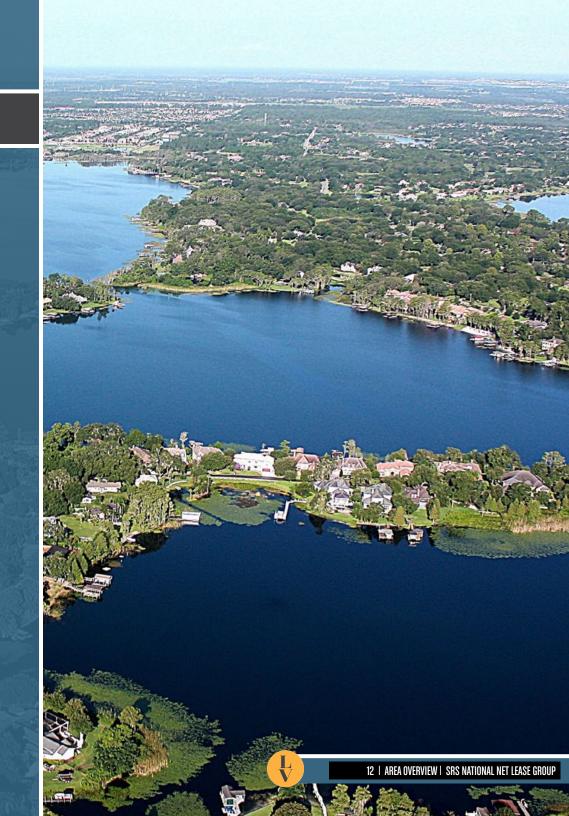
#### Windermere, Florida

Windermere is a town in Orange County, Florida, United States. It is part of the Orlando Metropolitan Statistical Area. The Town of Windermere had a population of 3,653 as of July 1, 2017.

The community is within Orange County Public Schools (OCPS). Residents of the city itself are served by Windermere Elementary School, Gotha Middle School, Olympia High School, and Windermere High School.Windermere Preparatory School, a private, coeducational PK-12 college preparatory school, is in nearby Lake Butler. The town of Windermere will not be within the attendance boundaries of Windermere High School, a Lake Butler high school scheduled to open in 2017. The Windermere town council opposed the naming on the grounds that area residents may mistakenly confuse the school with Windermere Preparatory. Some OCPS board members also argued the school should not be named for a community it will not be located in; they stated that not very many students from the town of Windermere will go to Windermere High.

Windermere is located on an isthmus between several lakes in the Lake Butler chain. As such, it is on the shortest road route between the east and west sides of the chain. In fact, the next crossing to the south is 7.5 miles (12.1 km) distant at Lake Buena Vista, where County Road 535 (CR 535) and Apopka-Vineland Road meet. The next crossing to the north is at Gotha, the north end of the chain of lakes, 2.25 miles (3.62 km) away. 2003 Annual Average Daily Traffic (AADT), much of which is commuters passing through, is 17,197 vehicles per day for Sixth Avenue (the east entrance), 18,362 on Main Street north of Sixth Avenue, and 9,484 on Main Street south of Sixth Avenue.

The Orange County Public Schools deliver public education to students countywide. Its functions and expenditures are overseen by an elected school board composed of a chairman, elected at-large; and seven members, elected from single-member districts. Each member is elected to a four-year term: the chairman and three other members are elected in gubernatorial election years, while the other four are elected in presidential election years. The school system operates 182 schools (123 elementary, 3 K-8, 35 middle, 19 high, and 4 exceptional learning). In October 2012, the district had 183,562 students, making it the fourth-largest school district statewide and eleventh in the nation



## AREA DEMOGRAPHICS

| DEMOGRAPHICS                                     | 1 MILE      | 3 MILES   | 5 MILES  |
|--|-------------|-----------|--|
|  |             | - 49      |  |
| 2017 Estimated Population                        | 12,299      | 34,061    | 82,701   |
| 2022 Projected Population                        | 15,136      | 41,317    | 95,838   |
| 2010 Census Population                           | 5,637       | 19,992    | 59,889   |
|  |             |           |  |
| 2017 Estimated Households                        | 4,842       | 12,147    | 29,348   |
| 2022 Projected Households                        | 5,939       | 14,672    | 33,859   |
| 2010 Census Households                           | 2,202       | 7,201     | 21,395   |
|  | TOTAL SELEC | in I      | Laboratoria de la companya de la co |
| 2017 Estimated White                             | 77.10%      | 76.10%    | 74.80%   |
| 2017 Estimated Black or African American         | 6.70%       | 7.10%     | 6.80%  |
| 2017 Estimated Asian or Pacific Islander         | 8.00%       | 8.70%     | 10.60%   |
| 2017 Estimated American Indian or Native Alaskan | 0.30%       | 0.30%     | 0.30%  |
| 2017 Estimated Other Races                       | 4.40%       | 4.20%     | 3.80%  |
| 2017 Estimated Hispanic                          | 22.60%      | 22.10%    | 19.30%   |
|  | Marie No.   | 100       | 17.  |
| 2017 Estimated Average Household Income          | \$110,243   | \$113,609 | \$121,807  |
| 2017 Estimated Median Household Income           | \$77,786    | \$81,716  | \$88,494   |
| 2017 Estimated Per Capita Income                 | \$40,981    | \$41,069  | \$43,659   |
| - Newton   | -           | Y (       | 17711111   |
| 2017 Estimated Total Businesses                  | 94          | 352       | 1,837  |
| 2017 Estimated Total Employees                   | 3,414       | 9,128     | 31,842   |
|  | Ú           |           |  |



## RENT ROLL

| $\overline{}$ |                  |       | Pro  |          |          |           |          | Pro  | _        | _    | Rental  | Increases |           |          | Lease  | Lease  |                       |
|---------------|------------------|-------|------|----------|----------|-----------|----------|------|----------|------|---------|-----------|-----------|----------|--------|--------|-----------------------|
| Suite         | Tenant Name      | Size  | Rata | Rent     | Rent     | Rent      | Rent     | Rata | Increase |      | Rent    | Rent      | Rent      | Rent     | Start  | End    | Lease Options         |
| #             |                  | SF    | (SF) | Monthly  | \$/SF/Mo | Annual    | \$/SF/Yr | (\$) | Date     | Inc. | Monthly | \$/SF/Mo  | Annual    | \$/SF/Yr | Date   | Date   |                       |
| А             | Mattress 1 One   | 3,000 | 33%  | \$8,750  | \$2.92   | \$105,000 | \$35.00  | 32%  | Year 6   | 10%  | \$9,625 | \$3.21    | \$115,500 | \$38.50  | Apr-18 | Apr-28 | 3 (5-Year)            |
|               |                  |       |      |          |          |           |          |      |          |      |         |           |           |          | (est)  | (est)  | Opt 1: \$127,050 / Yr |
|               |                  |       |      |          |          |           |          |      |          |      |         |           |           |          |        |        | Opt 2: \$139,755 / Yr |
|               |                  |       |      |          |          |           |          |      |          |      |         |           |           |          |        |        | Opt 3: \$153,731 / Yr |
| В             | Lee Nails        | 2,400 | 27%  | \$7,000  | \$2.92   | \$84,000  | \$35.00  | 26%  | Year 4   | 6%   | \$7,400 | \$3.08    | \$88,800  | \$37.00  | Apr-18 | Apr-28 | 2 (5-Year)            |
|               |                  |       |      |          |          |           |          |      | Year 8   | 5%   | \$7,800 | \$3.25    | \$93,600  | \$39.00  | (est)  | (est)  | Opt 1: \$100,800 / Yr |
|               |                  |       |      |          |          |           |          |      |          |      |         |           |           |          |        |        | Opt 2: \$110,400 / Yr |
| С             | Supercuts        | 1,200 | 13%  | \$3,500  | \$2.92   | \$42,000  | \$35.00  | 13%  | Year 6   | 10%  | \$3,850 | \$3.21    | \$46,200  | \$38.50  | Apr-18 | Apr-28 | 2 (5-Year)            |
|               |                  |       |      |          |          |           |          |      |          |      |         |           |           |          | (est)  | (est)  | Opt 1: \$50,820 / Yr  |
|               |                  |       |      |          |          |           |          |      |          |      |         |           |           |          |        |        | Opt 2: \$55,908 / Yr  |
| D             | T-Mobile         | 1,200 | 13%  | \$3,900  | \$3.25   | \$46,800  | \$39.00  | 14%  | Year 6   | 10%  | \$4,290 | \$3.58    | \$51,480  | \$42.90  | Apr-18 | Apr-28 | 2 (5-Year)            |
|               |                  |       |      |          |          |           |          |      |          |      |         |           |           |          | (est)  | (est)  | Opt 1: \$56,628 / Yr  |
|               |                  |       |      |          |          |           |          |      |          |      |         |           |           |          |        |        | Opt 2: \$62,291 / Yr  |
| E             | GNC              | 1,212 | 13%  | \$3,838  | \$3.17   | \$46,056  | \$38.00  | 14%  | Year 6   | 10%  | \$4,222 | \$3.48    | \$50,662  | \$41.80  | Apr-18 | Apr-28 | 2 (5-Year)            |
|               |                  |       |      |          |          |           |          |      |          |      |         |           |           |          | (est)  | (est)  | Opt 1: \$55,728 / Yr  |
|               |                  |       |      |          |          |           |          |      |          |      |         |           |           |          |        |        | Opt 2: \$61,301 / Yr  |
|               | Total Occupied   | 9,012 | 100% | \$26,988 | \$2.99   | \$323,856 | \$35.94  | 100% |          |      |         |           |           |          |        | _      |                       |
|               | Total Vacant     | i 0   | 0%   | \$0      |          | \$0       |          | 0%   |          |      |         |           |           |          |        |        |                       |
|               | Total / Wtd. Avg | 9,012 | 100% | \$26,988 | \$2.99   | \$323,856 | \$35.94  | 100% |          |      |         |           |           |          |        |        |                       |



## REIMBURSEMENT SUMMARY

| Suite<br># | Tenant Name   | Size<br>SF | Pro<br>Rata<br>(SF) | Prop.<br>Taxes | Ins. | CAM | Mngmt. | Admin<br>Fee | Estimated<br>Reimbursement | Notes                                      |
|------------|---|------------|---------------------|----------------|------|-----|--------|--------------|----------------------------|--|
| A          | Mattress 1 One                                      | 3,000      | 33%                 | Net            | Net  | Net | Net    | -            | \$21,431                   | Full pass-through.                         |
| В          | Lee Nails   | 2,400      | 27%                 | Net            | Net  | Net | Net    | -            | \$17,145                   | Full pass-through.                         |
| С          | Supercuts   | 1,200      | 13%                 | Net            | Net  | Net | -      | 6%           | \$7,248                    | 6% Admin Fee on CAM.                       |
| D          | T-Mobile  | 1,200      | 13%                 | Net            | Net  | Net | Net    | -            | \$8,572                    | Full pass-through.                         |
| Е          | GNC   | 1,212      | 13%                 | Net            | Net  | Net | -      | 10%          | \$7,375                    | 10% Admin Fee on CAM, excluding utilities. |
| L          | Total Occupied<br>Total Vacant<br>Total / Wtd. Avg: | 0          | 100%<br>0%<br>100%  |                |      |     |        | Total        | \$61,772                   |  |



## PRICING SUMMARY

| OPERATING CASH FLOW              | IN PLACE   |  |
|----------------------------------|------------|--|
| Potential Rental Revenue:        | \$323,856  |  |
| Potential Reimbursement Revenue: | \$61,772   |  |
| Effective Gross Revenue (EGR):   | \$291,933  |  |
| Less Expenses:                   | (\$64,379) |  |
| Net Operating Income:            | \$321,248  |  |

| OPERATING EXPENSES          | IN PLACE | PSF/YR |
|-----------------------------|----------|--------|
| Taxes: 1                    | \$22,530 | \$2.50 |
| Insurance: <sup>2</sup>     | \$3,244  | \$0.36 |
| CAM: 3                      | \$20,277 | \$2.25 |
| CAM Utilities: <sup>4</sup> | \$6,759  | \$0.75 |
| Management: 5               | \$11,569 | \$1.28 |
| Total:                      | \$64,379 | \$7.14 |

#### NOTES

- 1) Taxes are estimated at \$2.50 / SF.
- 2) Insurance estimated at \$0.36 / SF.
- 3) CAM estimated at \$2.25 / SF.
- 4) CAM utilities estimated at \$0.75 / SF.
- 5) Management estimated at 3% of EGR.

| PRICING SUMMARY |             |
|-----------------|-------------|
| Price:          | \$5,587,000 |
| Cap Rate:       | 5.75%       |



### **BRAND PROFILE**

### **SUPERCUTS**



Supercuts, Inc. operates and franchises salons in the United States, Canada, Puerto Rico, and the United Kingdom. It offers haircuts, hair coloring, highlights, gray blending, and special treatments, as well as salon-only products. In addition, Supercuts provides a Supercuts Card that is redeemed for its products and services. The company was founded in 1975 and is based in Minneapolis, Minnesota. Supercuts, Inc. operates as a subsidiary of Regis Corp.

| Company Type:   | Subsidiary           |
|-----------------|----------------------|
| Parent:         | Regis Corporation    |
| 2017 Employees: | 30,000               |
| 2017 Revenue:   | \$1.69 Billion       |
| 2017 Assets:    | \$1.01 Billion       |
| 2017 Equity:    | \$508.22 Million     |
| Ranking:        | .# 1000 FORTUNE 1000 |

### T-MOBILE

T··Mobile·

T-Mobile US, Inc., together with its subsidiaries, provides mobile communications services in the United States, Puerto Rico, and the U.S. Virgin Islands. The company offers voice, messaging, and data services in the postpaid, prepaid, and wholesale markets. It also provides wireless devices, including smartphones, tablets, and other mobile communication devices, as well as accessories that are manufactured by various suppliers. The company offers services, devices, and accessories under the T-Mobile and MetroPCS brands through its owned and operated retail stores, as well as Websites. T-Mobile US, Inc. also sells its devices and accessories to dealers and other third party distributors for resale through independent third-party retail outlets and various third-party Websites. The company was founded in 1994 and is headquartered in Bellevue, Washington. T-Mobile US, Inc. is as a subsidiary of Deutsche Telekom Holding B.V.

| Company Type:    | .Public (NASDAQ: TMUS) |
|------------------|------------------------|
| 2017 Employees:  | 51,000                 |
|                  | \$40.60 Billion        |
| 2017 Net Income: | \$4.54 Billion         |
| 2017 Assets:     | \$70.56 Billion        |
| 2017 Equity:     | \$22.56 Billion        |

### **BRAND PROFILE**

## GNC

### GNC

GNC Holdings Inc. is a Pittsburgh, Pennsylvania-based American commercial enterprise focused on the retail sale of health and nutrition related products, including vitamins, supplements, minerals, herbs, sports nutrition, diet, and energy products. The firm manufactures private-label products for Rite Aid, Sam's Club, and PetSmart and drugstore.com. It operates a network of approximately 9,000 locations under the GNC brand worldwide.

| Company Type:   | Public (NYSE: GNC) |
|-----------------|--------------------|
| 2017 Employees: | 6,400              |
|                 | \$2.45 Billion     |
| 2017 Assets:    | \$1.51 Billion     |
| Ranking:        | # 797 FORTUNE 1000 |



### MATTRESS ONE

Mattress 1 One is a quality mattress retailer that understands customers and what they need for a good nights sleep. It carry all the major brands including Tempurpedic, Sealy, Serta, Stearns & Foster, and Simmons.

| Company Type: | Private             |
|---------------|---------------------|
| Locations:    | 313                 |
| Website:      | . www.mattress1.com |



### LEE NAILS

Lee Nails provides a customized experience for nail spa visits with their top of the line manicure, pedicure, and acrylic or solar nail services. The company is a professional nail salon that take pride in their work, great care in their customers, and great craftsmanship for their services.

| Company Type: | <br>Private |
|---------------|-------------|
| Locations:    | <br>60      |



NATIONAL NET LEASE GROUP

### SRS GLOBAL STATS













\*STATISTICS ARE FOR 2016.

This Offering Memorandum has been prepared by SRS National Net Lease Group (SRS) and has been approved for distribution by the owner. Although effort has been made to provide accurate information, neither the owner nor SRS can warrant or represent accuracy or completeness of the materials presented herein or in any other written or oral communications transmitted or made available to the purchaser. Many documents have been referred to in summary form and these summaries do not purport to represent or constitute a legal analysis of the contents of the applicable documents. Neither owner nor SRS represents that this offering summary is all inclusive or contains all of the information a purchaser may require. All of the financial projections and/or conclusions presented herein are provided strictly for reference purposes and have been developed based upon assumptions and conditions in effect at the time the evaluations were undertaken. They do not purport to reflect changes in the economic performance of the property or the business activities of the owner since the date of preparation of this Offering Memorandum. The projected economic performance of the property, competitive submarket conditions, and selected economic and demographic statistics may have changed subsequent to the preparation of the package. Qualified purchasers are urged to inspect the property and undertake their own independent evaluation of the property, the market and the surrounding competitive environment.